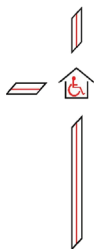


Annual Report 2017



a Heart for **MISSION**, a Vision for the **FUTURE**



Luther Home of Mercy
We are a Ministry Enriching Lives
& Individual Abilities



LUTHERAN SOCIAL SERVICES
of Northwestern Ohio

Strengthening People in Body, Mind and Spirit

Sharing Resources 
Enhancing Lives



Filling Homes
Serving Persons with Developmental Disabilities

a Heart for **MISSION**,
a Vision for the **FUTURE**



Board of Directors

- Rev. Rita Bair
- Krista Behm
- Eric Benington.....Treasurer
- Rev. Charles Campbell...Secretary
- Sharon B. Dailey
- Rev. Ray G. Gottschling
- Steven Graf
- Michael C. House.....Chair
- Rev. Dale Kern
- Lillian Lager
- Janet Meyer
- Milt Pommeranz
- Rev. David Proctor
- Tim Roth.....Vice Chair
- John M. Rutz.....Vice Chair II
- John Shaffer
- Kevin Thierry
- Stephen Westrick

LMM Administrators

- Terri Rodriguez, President & CEO
- Carol Schroeder, Director of Finance
- Lori Beakas, Director of Facilities
- Michael Short, Director of Information Technology



Filling Homes

- Carol Slight, Vice President
- Jenny Perdew, Director of Community Services

Luther Home of Mercy

- Dan Housepian, ICF Director
- Jean Witt, Director of Business Office Services
- Susan Witt, Director of Systems Support
- Vikkijean Mixon, Director of Employee Relations
- Susan Tate, Director of Supported Living
- Shelly Coker, Director of Habilitation Services
- Joseph Beagle, Senior Accounting Supervisor

Lutheran Social Services NWO

- Rev. Dr. Mark Hill, Vice President of Advancement & Development
- Traci Jaksetic, Director of Operations
- Jefferey Bischoff, Senior Clinical/Program Manager



Helping Hands—

Every year, the volunteer force behind our ministries contributes thousands of dollars to the bottom line of our budgets. Our deepest gratitude goes out to these remarkable volunteers—our partners in mercy.

Our Ministries Depend on Volunteers

Lutheran Social Services	
Volunteers	147
Volunteer hours	4,085
Luther Home of Mercy	
Volunteers	248
Volunteer hours	2,305
Filling Homes	
Volunteers (11 regular)	149
Volunteers hours	1,597

**Lutheran Social Services
& Related Entities**

Financial Reports

**Filling Homes
& Related Entities**

**Luther Home
& Related Entities**

	2017 Actual		2017 Actual	2017 Actual
REVENUE/EXPENSES		REVENUE		
Counseling Program Revenue	841,545	Service Revenue	12,003,225	16,894,020
Counseling Program Expense	1,323,076	Other Income	276,704	488,092
Net Income (Loss)	(481,531)			
		INCOME	12,279,929	17,382,112
Counseling Assistance Revenue	5,333			
Counseling Assistance Expense	2,967	EXPENSES-BY FUNCTION		
Net Income (Loss)	2,366	Program/Medical Services-ICF:	5,685,504	9,537,030
		Nursing and Direct Care,		
Grants & Other Revenue	471,956	Medical, Dietary, Activities,		
Grants & Other Expense	485,362	Social Services, Pastoral Care		
Net Income (Loss)	(13,406)	Facility Services-ICF:	1,833,313	2,746,892
		Plant Operation, Housekeeping,		
Administration Revenue	14,758	Laundry and Security Services,		
Administration Expense	123,821	Capital		
Net Income (Loss)	(109,063)	Administration and Support Services-ICF:	1,137,459	1,419,623
		Administration, Public Relations/		
Foundation Donations	480,000	Development Services, Interest		
Grand Total Income	1,813,593	Supported Living/Vocational/Day Hab	4,664,643	6,142,460
Grand Total Expense	1,935,226			
Net Income (Loss)	(121,633)	TOTAL EXPENSES	13,320,919	19,846,005
BALANCE SHEET		Net Income (loss) from Operations	(1,040,990)	(2,463,893)
Current Assets				
Cash in Bank	264,083	HUD Projects Revenue	188,060	419,769
Investments	4,599	HUD Projects Expense	287,525	682,743
Accounts Receivable	100,953			
Other Receivables	47,638	Income/Loss Subsidized Housing	(99,465)	(262,974)
Total Current Assets	417,273	Foundation Support	3,257,676	2,856,645
Capital & Other Assets		TOTAL NET INCOME/LOSS	2,117,221	129,778
Property, Plant, Equipment	1,069,451			
Depreciation	(748,157)	BALANCE SHEET	2017	2017
Deposits	24,685	Current Assets	4,902,052	3,021,125
TOTAL Capital & Other Assets	345,979	Property & Equipment Net of Depreciation	7,316,864	12,469,240
		Other Assets & Investments	1,246	-
Liabilities				
Accounts Payable	223,386	TOTAL Assets	12,220,162	15,490,365
Payroll Related W/H Liability	58,621			
TOTAL Liabilities	282,007	Liabilities	5,324,036	7,224,466
		Fund Balances	6,896,126	8,265,899
Fund Balance	602,878			
Profit/Loss Current	(121,634)	TOTAL Liabilities & Fund Balance	12,220,162	15,490,365
TOTAL Fund Balances	481,244			
TOTAL Liabilities & Fund Balance	763,252			

a Heart for **MISSION**, a Vision for the **FUTURE**

Last year at this time we gathered with Pastor Donald Wukotich, family and friends to celebrate his gift of 31 years of faithful service in ministry. In his retirement, it has been my honor to follow in Pastor Don's footsteps as President and CEO of Lutheran Ministries of Mercy (LMM).

LMM's affiliate agencies: Luther Home of Mercy, Filling Homes and Lutheran Social Services of Northwestern Ohio have been blessed through the decades with steadfast and visionary leaders. "A Heart for Mission, A Vision for the Future" not only describes those who are a part of our rich past, but those who continue to faithfully serve and all those who will be an important part of a bright future.

As we actively confront the challenges of service...certainly our agencies are familiar with budget shortfalls, rising costs, fluctuating labor markets and changing regulations... we are strengthened by the success of the LMM affiliation. We seek, as always, not only to be wise stewards with the dollars entrusted to us but to shepherd and encourage the many abilities and skills of those within our organizations. To date, our work together has enabled the maximization of both talent and resources in the areas of fiscal services, information technology and facilities management. Work continues to streamline these and other administrative functions in a proven effort to increase efficiencies and reduce costs. The work of our ministries is made possible by the consistent effort and dedication of over 700 team members.

Today, more than ever before, our staff offers a vast array of programs and services designed to meet the varying needs of clients in creative and progressive ways. In 2017, the lives of more than 15,000 of our friends, neighbors and families have been touched by our caring ministries. We continue to be thankful for the blessing of our volunteers, board members, families and donors. The many gifts of prayer, time, talent and resources so graciously given sustain this important work as we reach out to those in need in 24 Ohio and Michigan counties.

Lutheran Ministries of Mercy remains faithful in service to others and we give thanks that, by God's grace, we have experienced a year of accomplishment. We look forward to the promise of the years ahead and rejoice in that with Him, all things are possible.



Terri Rodriguez
President and CEO